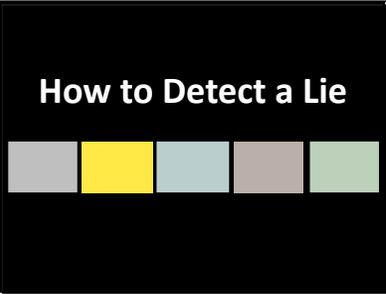
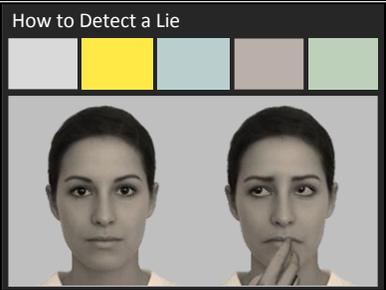
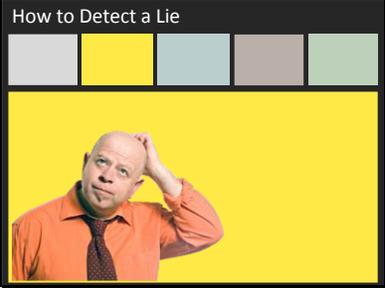


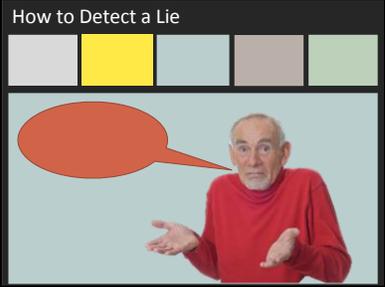
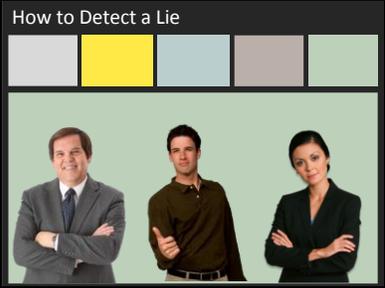
Name: Daniel Littleton

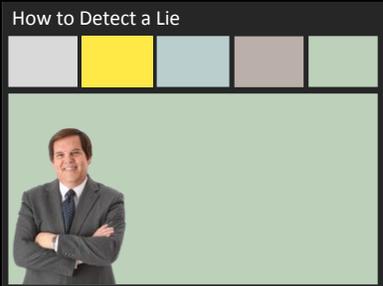
Title: How to Detect a Lie

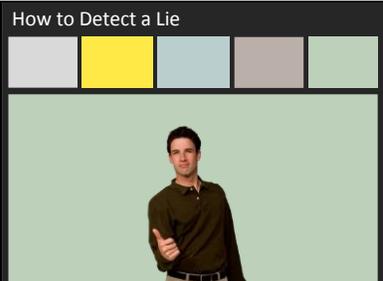
Objectives: Understand the signs to look for when someone is lying

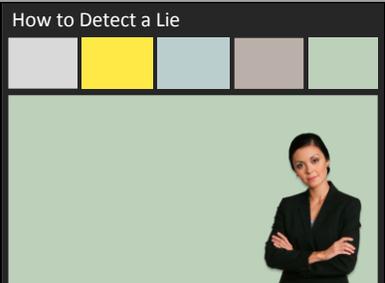
Slide Title / Number	Images / Graphics	Narration / Script
1. Title Slide		
2. Lying collage		<p>Almost all of us have been tempted to lie at some point whether about our GPA, our annual income, or our age but why do we do it? What inspires us or provokes us to lie? Why do most of us lie without reason? There are thousands of questions and just as many reasons why people may lie but the real question is, how do we know they are lying? This module identifies a few signs to look for when trying to detect a lie.</p>
3. Eyes and face		<p>So to start off it's important to recognize the lie face and parts thereof. Obviously the pictures are quite exaggerated but they are that way to give you a better idea of what to look for. The first sign is the eyes. When the brain is creating a picture the eyes instinctively move up and to the right, your left, finding access to the right hemisphere, the creation part of the brain. This usually</p>

		<p>means they are constructing a picture in their head. If someone is recalling a picture remembering what they actually saw then they would look and to the left, your right. A second sign is the eyes raising towards the center of the forehead. This is a sign of fear, the sign can occur during or immediately after a lie because they are scared you will see through it. Another sign of fear is the sides of the lips turning down. The muscles that control this action are very specific, and it is almost impossible to consciously to activate them without any other lip related muscles. The last sign and probably the most telling sign and probably the most telling sign is when someone touches their nose or lips, covers their mouth, or in some way touches their face during telling a lie. This is a very common occurrence.</p>
<p>5. Body language</p>	 <p>The image shows a video player with a black title bar that reads "How to Detect a Lie". Below the title bar are five colored rectangular buttons: grey, yellow, light blue, brown, and light green. The main video area has a yellow background and shows a man in an orange shirt and tie, looking slightly to the side with his right hand touching his head.</p>	<p>A second thing to look for is body language. Watch the person's hands, arms, and legs. In a non-stressful situation people tend to be comfortable and tend to take up space by being expansive in hand and arm movements, perhaps sprawling their legs. In a lying person, these parts of the body limited, stiff, and self-directed. The person's hands may touch his or her face, ear, or the back of the neck. Grooming behaviors are common in liars such as playing with hair, adjusting a tie, or fidgeting with a shirt cuff. Liars tend to avoid hand gestures that we consider a normal part of discussion or conversation. With some caveats, most liars will avoid finger pointing and may show signs of shoulder shrugging in order to</p>

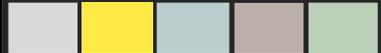
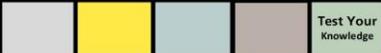
		appear sincere.
4. Verbal Responses		<p>Another way to detect if someone is lying is through verbal responses. Pay attention to the person's voice because the person's voice can be a good lie indicator. He or she may suddenly start to talk faster or slower than normal or the tension may result in a higher pitched or quavering tone. Stuttering or stammering may also point to a lie. Liars will use key words or phrases to overemphasize their truthfulness such as; to tell you the truth, honestly, or I swear to you.</p>
6. Unusual behavior		<p>The last thing to look for unusual behavior. This will help you tell if the way the person is acting currently is any different from how they usually act. Begin by getting to know the person, if you don't already, and proceed from there. People usually answer basic questions about themselves truthfully. For someone you already know checking for unusual behavior might include; asking the person something in which you already know the answer to.</p>
7. Scenario		<p>Now that you know what to look for in detecting a lie, let's see what you've learned. Its Monday morning a coworker stops by the let you know there are a limited amount of doughnuts in the break room and each employee is allowed one. However, when you get there they are all gone. You know that there were only there other people, Dave, Allen, and Mary, besides you that have been in the break room since you were</p>

		told there are only 4 doughnuts left. So who ate the extra doughnut? Maybe you should ask a few questions to find out. Let's start with Dave.
8. Dave		Description of Dave
	 <p>Branching questions</p>	You just found Dave in the break room and you start a conversation with him. Once the conversation starts going well, you decide to start to ask him about the missing doughnut. What do you think you should ask him?
		Dave's response for both questions
		Another set of branching questions.
		Dave's response for both questions

		<p>Come to think of it, I saw Allen come in here after I left. You may want to check with him.</p>
<p>9. Allen</p>	<p>How to Detect a Lie</p> 	<p>Now that you've spoken with Dave, I think we should ask Allen a few questions about the doughnut.</p>
	<p>How to Detect a Lie</p> 	<p>Description of Allen</p>
	 <p>Branching Questions</p>	<p>On the way to speak with Allen, you come up with the idea of having a coworker speak with him while you listen in. What question should she ask him?</p>
		<p>Response for both</p>

	 <p>Branching questions</p>	
		<p>Response for both.</p>
<p>10. Mary</p>	<p>How to Detect a Lie</p> 	<p>Two down, one to go. Let's see if Mary knows anything about the last doughnut.</p>
	<p>How to Detect a Lie</p> 	<p>Description of Mary</p>
	 <p>Branching questions</p>	<p>You notice Mary is walking down the hall next to your office. I think you should stop and ask her a question.</p>

		Answer to both questions
		Branching questions
		Answer to both questions
		Really, I don't anything. Why are you asking me all these questions?
		Branching questions

		<p>Would you look at the time! I need to get to work!</p>
<p>11. Decision</p>	<p>How to Detect a Lie</p>  	<p>Now that you have talked to all 3 coworkers and have looked for signs of lying. Who do you think took the doughnut?</p>
	<p>How to Detect a Lie</p>  	<p>Incorrect, the real culprit was Mary she showed signs of lying such as touching her face, eye location, and unusually behavior. All these signs point to lying.</p>
	<p>How to Detect a Lie</p>  	<p>Correct response</p>